



...Unlocking Africa's Investment & Trade Potential



EU-NIGERIA AGRI-TRADE & INVESTMENT SUMMIT 2023

Theme:

EU-Nigeria Partnership: Strengthening Collaboration
Through Agri - Trade & Investment

Partners & Stakeholders



Introduction

Welcome2Africa International is thrilled to announce the EU-NG Agri-Investment and Trade Forum, scheduled for 26th - 27th September 2023 in Amsterdam, Netherlands. This forum serves as a crucial platform to foster and strengthen the agri-business relationship between the European Union member states and Nigeria.

The EU-Nigeria trade relationship has grown significantly over the years, with the total trade value exceeding €25 billion in 2019. As the largest economy in Africa, Nigeria is a key trading partner for the EU, accounting for around 20% of total EU imports from the African, Caribbean, and Pacific (ACP) group of countries.



Some of the focused commodities for this event include ginger, cassava, and oil palm which represents a significant export potential from Nigeria to Europe. The forum will explore ways to enhance the trade and investment of these commodities, including market access, quality standards, and value addition opportunities.



Objectives

- To encourage investment and innovation through targeted incentives for EU-Nigeria Agri-trade partnerships.
- To facilitate \$200,000,000 worth of investment between EU and Nigeria Stakeholders.
- Implement policy and regulatory reforms to streamline and enhance agribusiness trade development between the two regions.
- Facilitate networking and collaboration among agribusiness buyers and suppliers to strengthen business relationships and create new opportunities.
- Engage stakeholders, including policy-makers, economic operators, and industry professionals, in discussions on policy changes and trade regulation transformations.
- Address challenges and inefficiencies in customs procedures, technical standards, and high-value export markets to facilitate smoother trade relations.
- Contributing to the ongoing dialogue on fostering positive, sustainable, and mutually beneficial trade relations between Europe and West Africa's agribusiness sector.



Benefits of the EU-Nig Forum

- The EU-NIG Forum presents an opportunity for EU member states and investors to tap into Nigeria's thriving market and lucrative investment prospects.
- The event will provide an avenue for EU and Nigerian stakeholders to forge strategic alliances and expand their global footprint in Nigeria.
- Delegates will participate in high-level policy and investment dialogues with Nigerian and European decision-makers to facilitate trade and investment between the two regions.
- The event provides an invaluable opportunity for investors, executives, and leaders to network and forge valuable partnership.

Welcome Address



BAMIDELE SEUN OWOOLA

FOUNDER &
CHIEF EXECUTIVE OFFICER

Ladies and gentlemen,

It gives me great delight and pleasure to welcome everyone here today, both from Nigeria and across Europe to the inaugural edition of the EU-Nigeria Agri-Trade and Investment Summit 2023.

This epoch-making event, organized by Welcome2Africa International signals a significant step forward in our collective efforts to bolster the inter-regional trade relationships and enhance agri-food ecosystems between Europe and Nigeria, taking advantage in a time when geopolitical realities suggest that the world is becoming 'multipolar'.

Today, we will not engage in discussing problems and challenges. Your participation in this summit indicates your interest in collaborating and creating solutions and that will be our priority. All participants have a shared belief in Africa's agricultural and investment potential. Our belief is not just borne out of passion, it is justifiable if you consider that Africa's agricultural sector will exceed \$1 trillion in 2 years and an EU-Nigeria agri-trade partnership is necessary if we truly desire to achieve 'SDG Goal 2 by 2030.'

Member states of the European Union and Nigeria have become somewhat interdependent in ways that are mutually beneficial in areas including education, security, development, and agri-food systems. In this critical period of economic upheavals, there is an increasing need to step up efforts in climate-friendly investments, financing agri-food systems, removing barriers, influencing holistic trade policies and advancing collective business interests.

Necessity births innovation and this imperative has motivated us to host this summit where stakeholders will not only discuss but establish relationships necessary to achieve the minimum target of \$500 million worth of trade and investment commitments.

To strengthen collaboration between the EU and Africa's biggest economy, the panel sessions will discuss strategies and initiatives under the theme "EU-Nigeria Partnership: Strengthening Collaboration through Agri-Trade and Investment."

As we move forward, we anticipate more consultations and partnerships that will help us achieve our goal, especially as we strive to achieve 100% access for Nigerian agro-commodities and agribusinesses to the European market and Investment interests into a sector that exceeds \$100 billion.

Great things are rarely achieved in isolation. Usually, they are accomplished through shared effort. I extend my heartfelt gratitude to our esteemed speakers and also appreciate our esteemed partners and stakeholders including Sabi, Global Social Impact Investments, Clarmondial, FMO, Invest International, SAO Group, Bopinc, Hivos, Parthian Partners, Finres and ARM.

Together, let's make this edition of the EU-Nigeria Agri-Trade and Investment Summit a resounding success, one that not only strengthens EU-Nigeria partnerships but paves the way for opportunities and solutions for a prosperous future.

And to our host city, Amsterdam for this first edition; "Bedankt."

Agenda Today - 26th September 2023



Time	Activity	Speaker
8:00 am	Registration	Host Sharon Pearl,
9:00 am	Welcome Address	 Bamidele Seun Founder/CEO Welcome2Africa International
9:10 am	<p>Session 1</p> <p>EU Investment in Nigerian Agribusiness: Current Trends and Prospects</p> <p>Description This is an informative session that sheds light on the evolving landscape of European Union (EU) investments in the Nigerian agribusiness sector. This session aims to provide a comprehensive overview of the current trends, opportunities, and challenges associated with EU investments in Nigerian agriculture, and explores the prospects for future growth and collaboration.</p>	 Moderator Hans Bogaard, Manager, FMO
		 Panelist Anita de Werd CEO, Finwerd Flavour and Fragrances
		 Wilfrid Korsaga Managing Director, ARM Agribusiness Fund Managers
		 Arturo Garcia Alonso, CIO & MD, Global Social Impact Investment
		 Florent Baarsch Managing Director, Finres
10:10 am	TEA BREAK & EXHIBITION	
	020 Network (Sabi.am)	
10:40 am	<p>Session 2</p> <p>Alternative EU Finance Options Nigeria's Agri-Businesses:</p> <p>Description This session is dedicated to exploring innovative financing solutions available within the European Union (EU) to support and strengthen agri-businesses in Nigeria. The session will delve into the diverse array of financial instruments, programs, and initiatives that can help bridge the funding gap and foster sustainable growth in the Nigerian agricultural sector.</p>	 Moderator Frank Nagal, Chairman, NABC
		 Panelist Edwin van Veenhuizen, Strategy and Partnership manager, Invest International
		 Bart Coenegrachts, Senior Investment Officer, EDFI Management Company
		 Obafemi Awobokun, Investment Manager, Norfund

11:40 pm

Session 3

EU-Nigeria Collaboration in Agro-processing and Value Addition

Description

This session will showcase Nigeria's and EU Member States' projects in the agricultural sector. Private sector companies involved in various stages of backward integration in Nigeria.

This panel session will delve into key issues hindering agri-trade and investment between the two regions. The panel will also identify opportunities for collaboration and propose strategies to overcome these barriers, ultimately fostering a mutually beneficial and sustainable agri-trade relationship.

Moderator



Antoine van den Oever,

Head of the Supervisory board to Agri Intelligence Centre / CEO Bas Consultancy.



Panelist

Tony Bello,

CEO, ShineBrigde Global



Keith Wallace,

CEO, Hivos Impact Investment



Adaku Omidosu,

Innovation & Partnerships Manager, FairFoods



Moyo Okoye,

Chief Commercial Officer, 020 Network (Sabi)



Dr. Inke van der Sluijs,

Director Market Transformation, Roundtable on Sustainable Palm Oil

1:00 pm

Closing Remarks

Sharon Pearl,

WELCOME 2
AFRICA

1:10 pm	Lunch & Networking	
DEAL ROOM		
1:40 am	Opening Remarks	Host Sharon Pearl,
1:50 pm	Welcome Address	Bamidele Seun Owoola, CEO & Founder, Welcome2Africa International
2:00 pm	Presentation 020 Network (Sabi)	Moyo Okoye, Chief Commercial Officer, 020 Network
2:10 pm	Presentation Riparian Farm Limited	Wilfrid Korsaga, Managing Director, ARM Agribusiness Fund Managers
2:20 pm	Presentation FairFoods	Adaku Omidosu, Innovation & Partnerships Manager, Fairfoods
2:30 pm	Presentation Food Stuff	Boma Dokubo, CEO, FoodStuff
2:40 pm	Presentation Subtle Farms	Olusoji Lateef, CEO, Subtle farms
2:50 pm	Conclusion and Action Points	Sharon Pearl,
3:00 pm	Closing Remarks	Sharon Pearl,



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FinTechs have begun the work to help ease refugee crises but experts call for more action.

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Africa has been heavily plagued with refugee crisis since the second world war. As a result, millions of people have been forcibly displaced from their homes and the numbers keep rising.

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"Providers of digital financial services for the informal sector in Africa can dramatically influence the trajectory of a refugee's life, providing critical support that allows them to establish and grow small businesses and ensures long-term financial security".

Anu Adasolum

CEO Of Sabi

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 +2349034105969

 info@welcome2africaint.com



www.welcome2africaint.com

 **United Kingdom**

40 Bloomsbury Way, Lower Ground
floor, London, WC1A 2SE



Nigeria

7 Dakala Street, Wuse II,
Abuja