



WELCOME 2
AFRICA
INTERNATIONAL



5th Edition

Nigerian Ports and Trade Investment Forum

NPTIF2025

Theme

Catalyzing Investments into Nigerian Port
Infrastructure and Enhancing International Trade

November 6th, 2025
Lagos, Nigeria

Overview

- 1 Welcome2Africa International (W2A) is pleased to host the **5th Edition of the Nigerian Ports and Trade Investment Forum (NPTIF2025)**, scheduled to take place on **November 6th, 2025**, in **Lagos, Nigeria**.
- 2 As the largest economy in Africa and home to over 200 million people, **Nigeria serves as a strategic maritime gateway** to West and Central Africa. With over **853km of coastline, 6 major seaports**, and numerous inland dry ports and jetties, **the country presents a robust opportunity** for investors seeking long-term returns in maritime infrastructure and logistics.

The forum will spotlight the vast untapped potential in:

- Port modernization and expansion projects
- Private sector participation through Public-Private Partnerships (PPP)
- Digitization of port operations
- Inland container depots and dry ports
- Bonded terminals, cold storage, and warehousing
- Logistics corridors that enhance regional trade under AfCFTA

- 3 **Nigeria's ports currently handle over 100 million metric tonnes of cargo annually**, with a growing demand for trade infrastructure fueled by industrialization, oil and gas exports, non-oil export growth, and rising intra-African trade volumes.
- 4 NPTIF2025 aims to mobilize both local and international investment by creating a deal-driven platform that **brings together port authorities, terminal operators, financiers, regulators, logistics experts, and development partners**.

Participants will benefit from:

- Direct access to infrastructure pipelines
- Government and regulator engagement
- Investment pitch and matchmaking sessions
- Exclusive access to importers and exporters

- 5 This edition is geared towards **positioning Nigeria's maritime economy as a globally competitive, investor-friendly ecosystem** that drives trade, job creation, and regional economic integration.
- 6 Nigeria's maritime sector is rapidly evolving into one of the most promising investment frontiers in Africa. With a coastline stretching over **853 kilometers, six major seaports** (Apapa, Tin Can Island, Port Harcourt, Onne, Calabar, and Warri), and a government committed to modernization and reform, Nigeria presents significant opportunities for investors, developers, and global trade partners.

The 5th NPTIF2025 will feature 10 high level ports and maritime infrastructural projects and opportunities in the deal room and matchmake them with infrastructural in Sector.

Mission Opportunities

With special focus on ports, terminals, shipbuilding and logistics, here's a deep dive into some of the most lucrative opportunities. To serve as the premier strategic platform for uniting key governmental entities and global private capital, with the core mission of closing the estimated \$10 billion infrastructure gap in Nigeria's maritime and Blue Economy sectors.

Here are the key opportunities of the NPTIF mission, grounded in current facts and estimated market sizes:

High-Return Infrastructure Investment

The mission directly channels private capital toward massive, critical projects with guaranteed long-term returns.

Market Capture through Efficiency Gains

The mission's success lies in transforming the financial outlook of Nigeria's trade sector.

Mission Goal

To convert Nigeria's \$19 Billion annual cost of port inefficiency into economic growth by facilitating Public-Private Partnerships (PPPs) and new investment.

- Policy, Infrastructure & Financing Transformation
- Regional Trade, Logistics & Value Chain Development

A strategic mission to Nigeria's port environment

This Mission specifically focusing on **Lagos Port Complex** and the new **Lekki Deep Sea Port**—would reveal a critical duality, the immense potential of Nigeria as **West and Central Africa's primary trade gateway** versus the persistent operational bottlenecks that currently restrict its global competitiveness.

The findings from such a mission are vital for the **NPTIF2025**, framing the forum as the essential platform for bridging this efficiency gap. NPTIF2025 mission would confirm what the biggest challenges in Nigerian port operations are, in fact, the greatest opportunities for investment and strategic partnership.

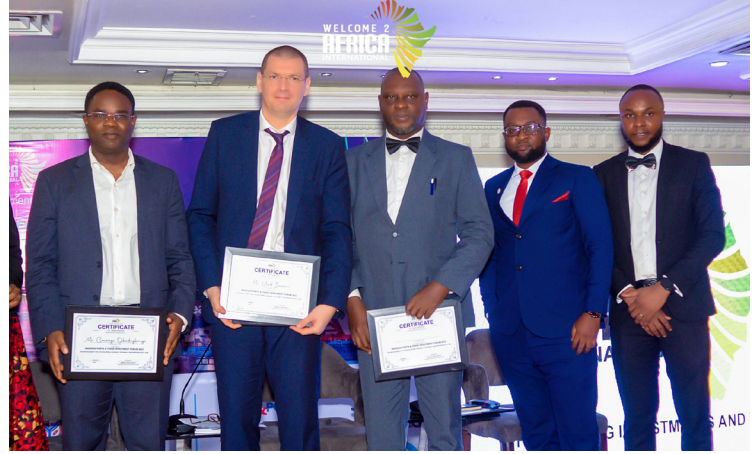
NPTIF2025 Agenda (Draft)

4th-5th November, , 2025, Lagos, Nigeria

Time	Site visit/Activity	Investment Focus & Agency Engagement
08:30 – 09:00	Delegates Mobilization & Briefing	Security briefing and high-level project summary by Welcome2Africa Coordinator
09:00 – 12:00	Site 1: Lekki Deep Sea Port Tour	Infrastructure Showcase: Guided tour of the container terminal, vessel operations, and automated customs gates. Focus on the \$7 Billion new port pipeline and the potential for a 7 million TEU capacity.
12:00 – 1:30pm	Lunch & Technical Briefing (Lekki Free Zone)	Briefing with Lekki Port Management on future expansion phases and specific logistics corridor investment needs.
1:30pm – 3:00pm	Site 2: Lagos Free Zone (LFZ) Industrial Park	Value Chain Investment: Inspection of sites allocated for light manufacturing, assembly, and Cold-Chain Logistics facilities. Discussion on Free Zone incentives and non-oil export processing.
3:00-3:30	Closing remarks and return to base.	

Day 2 Agenda

08:30-09:00	Delegates Mobilization & Briefing	Security briefing and high-level project summary by Welcome2Africa Coordinator
09:00-12:00pm	Site 3: Nigerian Shippers' Council (NSC) Innovation Centre	Digitalization & Efficiency: Presentation on the progress and investment needs for the National Single Window project and the Port Process Manual (PPM). Focus on technology contracts required to unlock the \$250 Billion long-term Customs revenue projection.
12:00-1:30pm	Lunch	Networking
1:30-3:00pm	Site 4: NIMASA Maritime Security Command Centre (Apapa/Lagos)	Risk Management & Security Investment: Briefing on the "Deep Blue Project" and the successful reduction of piracy. Opportunities for investment in maritime insurance, vessel financing, and local ship repair yards (Cabotage Act compliance).
3:00-3:30	Closing remarks	Final networking opportunity and closing statements from Welcome2africa International coordinator with a view toward solidifying initial investment agreements.



The Forum Focus (NPTIF2025)

- Solutions for Inland Logistics and Off-Taker Hubs to create a critical “buffer” and relieve pressure on the port terminals.
- Mobilizing Public-Private Partnerships (PPPs) for road, rail, and inland waterways connectivity projects.
- Showcasing Digital Trade Platforms and Logistics Technology (e-commerce logistics, real-time tracking, and customs automation) to drive transparency and speed.

NPTIF2025 Agenda

6th November, , 2025, Lagos, Nigeria

Time	Session	Speakers / Moderators
08:30 – 08:45	Arrival, Registration & Networking Breakfast	
08:45– 09:00	Welcome Address	 Bamidele Seun Owoola <i>Founder & CEO, Welcome2Africa International</i>
09:00 – 09:30	Keynote Speech	Honourable Minister of Blue Economy, Nigerian Ministry of Marine and Blue Economy
9:30 – 10:30	Panel Session 1: Unlocking Nigeria's Maritime Potential: Financing and Developing Integrated Export Infrastructure for Global Trade Competitiveness The focus of a panel is centered on the strategic investment and development required to transform Nigeria's maritime sector from a source of bottlenecks into a major driver of economic growth and global trade.	Moderator: Panelists:  Daniel Odibe <i>Sub Saharan Africa, DP World Africa</i>  Kashimana Tumba <i>Managing Partner, Maritime Committee of the Nigerian Bar Association Section on Business Law</i>  Ehidiemen Akhigbe <i>CEO, Global Marine Services Limited</i>  Olobunmi Balogun <i>Head of Growth, Marketing & Partnership, Oneport365</i>  Binay Saraf <i>Director, Lekki Free Zone</i>  Mark Doud <i>Managing Director, AMG Logistics</i>
10:30-11:00	Tea Break	Networking

Time	Session	Speakers / Moderators
11:00 – 12:00	Panel Session 2: Sponsored Panel Session: Structuring Capital: CitiHoms' Role in Financing Next-Generation Port Infrastructure. This panel focuses on the financial mechanisms and strategic participation of the entity CitiHoms in driving the modernization and expansion of port facilities.	Moderator: CEO, Confirm/invited Speaker:  Kennedy Ighodaro Group Chief Financial Officer, Cithomes(DLM Group)  Victor Ikpe , Head of Credit, Cithomes(DLM Group)  Babatunde Obaniyi , Group Managing Director, Cithomes(DLM Group)
12:00 - 13:00	Lunch Break	Networking & Exhibition Tour
13:00 – 14:00	Panel Session 3: Shipbuilding and Maritime Industrialization: Nigeria's Next Investment Frontier Technology, Sustainability, and Human Capital for a New Era	Moderator: Panelists:  Demitta Gyang , Director, Customs Administration, AfCFTA  Chisa Uba , Partner, Dentons ACAS Law  Adeniyi Akinlusi , MD, Lekki World wideLink
16:00 – 17:30	Deal Room & B2B Matchmaking Sessions Investor– Opportunities/Project Questions and Answer Conclusion	-Welcome2Africa International
17:30 – 18:00	Closing Remarks & Strategic Call to Action	-Welcome2Africa International



The NPTIF2025 Exhibition Pavilion provides a dynamic platform for organizations to showcase their **solutions, capabilities, technologies, and infrastructure portfolios** to a highly targeted audience of investors, policymakers, and trade partners.

Ideal for:

- Port infrastructure companies
- Maritime tech and digitization providers
- Terminal operators and logistics firms
- Freight forwarding and customs solutions
- Marine equipment suppliers
- Infrastructure financing and PPP advisory firms

Exhibitor Benefits:

- Branded display booths
- Product and service demos
- Investor visibility and project exposure
- Media coverage and B2B lead generation

Deal Room & B2B Matchmaking

The Deal Room is the investment engine of NPTIF2025, designed to provide a closed-door environment for curated interactions between:

Package	Price
Delegates fees	
Super Early Bird	\$175.00
Standard	\$300.00
Late Reg	\$500.00
Virtual Participation	\$100.00
Deal room	\$400.00
10 Slot Exhibition Space Available	\$500.00
Presentation	\$500.00
Business Study Tour	\$1,000.00

SPONSORSHIP PACKAGERS

Platinum Sponsor **\$ 15,000**

- ✦ *Headline Sponsor title and recognition on all promotional material*
- ✦ *10 Vip delegate registration*
- ✦ *1 keynote speech*
- ✦ *Onsite VIP exhibition booth*
- ✦ *Airtime with our media partners*
- ✦ *Opportunity to engage in panel session*
- ✦ *Spotlight as sponsor on Welcome2Africa International (W2A) website, email and social media campaigns*
- ✦ *Full post statistics and report 1 personalized message with website link from sponsors will be sent to attendees after the event*
- ✦ *Distribution of promotional materials to attendees*
- ✦ *Full package- Advertisement in the program booklet Full page Half page Quarter page Opportunity to advertise product or service*
- ✦ *Exclusive after program event (if any)*
- ✦ *1 free space from Welcome2Africa International (W2A) co-work space for a corporate engagement*
- ✦ *Access to attendee's database*
- ✦ *3 client Stakeholder engagement*
- ✦ *Opportunity to enter into an exclusive partnership with beneficiaries of our acceleration programs*
- ✦ *Onsite brand publicity on backdrop and souvenirs*
- ✦ *Opportunity to advertise product or service via video ad*
- ✦ *2 slot- Opportunity to advertise in our monthly newsletter*
- ✦ *Acknowledgement of sponsorship across all levels*
- ✦ *1 signature program execution from Welcome2Africa International (W2A) within the year*

Gold Sponsor

\$ 12,000

- ✦ *Headline Sponsor title and recognition on all promotional material*
- ✦ *5 Vip delegate registration*
- ✦ *On site Vip Exhibition Booth*
- ✦ *Airtime with our media partners*
- ✦ *Opportunity to engage in panel session*
- ✦ *Spotlight as sponsor on Welcome2Africa International (W2A) website, email and social media campaigns*
- ✦ *1 personalized message with website link from sponsors will be sent to attendees after the event*
- ✦ *Distribution of promotional materials to attendees*
- ✦ *Half page-Advertisement in the program booklet Full page Half page Quarter page Opportunity to advertise product or service*
- ✦ *Opportunity to advertise product or service via video ad*
- ✦ *1 slot- Opportunity to advertise in our monthly newsletter*
- ✦ *Acknowledgement of sponsorship across all levels*
- ✦ *1 free space from Welcome2Africa International*
- ✦ *Access to attendee's database*
- ✦ *Opportunity to enter into an exclusive partnership with beneficiaries of our acceleration programs*

Silver Sponsor

\$ 9,000

- ✦ *Headline sponsor title and recognition on all promotional materials*
- ✦ *B2B networking*
- ✦ *Allowed to disseminate promotional materials such as flyers (inserted in to our brochure)*
- ✦ *Company's merchandise can be included in the conference bag for attendees*
- ✦ *Social media feature on our Instagram page with a Tag*
- ✦ *Company's logo would be listed as a sponsor on all promotional materials*
- ✦ *Company logo would be listed amongst our partners in the event brochure*
- ✦ *Allowed to bring 1 rollup banner to be mounted*
- ✦ *Airtime with our media partners*
- ✦ *Standard exhibition booth*
- ✦ *2 staff access*

SPONSORSHIP PACKAGERS

Lunch Break Sponsor

€ 5,000

- ✦ *Headline sponsor title and recognition on all promotional materials*
- ✦ *Allowed to disseminate promotional materials such as flyers (inserted in to our brochure)*
- ✦ *Company's merchandise can be included in the conference bag for attendees*
- ✦ *Social media feature on our Instagram page with a tag*
- ✦ *Company's logo would be listed as a sponsor on all promotional materials*
- ✦ *Allowed to bring 1 rollup banner to be mounted*
- ✦ *One standard exhibition booth*
- ✦ *2 staff access*

Tea Break Sponsor

€ 3,000

- ✦ *Headline sponsor title and recognition on all promotional materials*
- ✦ *Allowed to disseminate promotional materials such as flyers (inserted in to our brochure)*
- ✦ *Social media feature on our Instagram page with a tag*
- ✦ *Allowed to bring 1 rollup banner to be mounted*
- ✦ *One standard exhibition booth*
- ✦ *1 staff access*